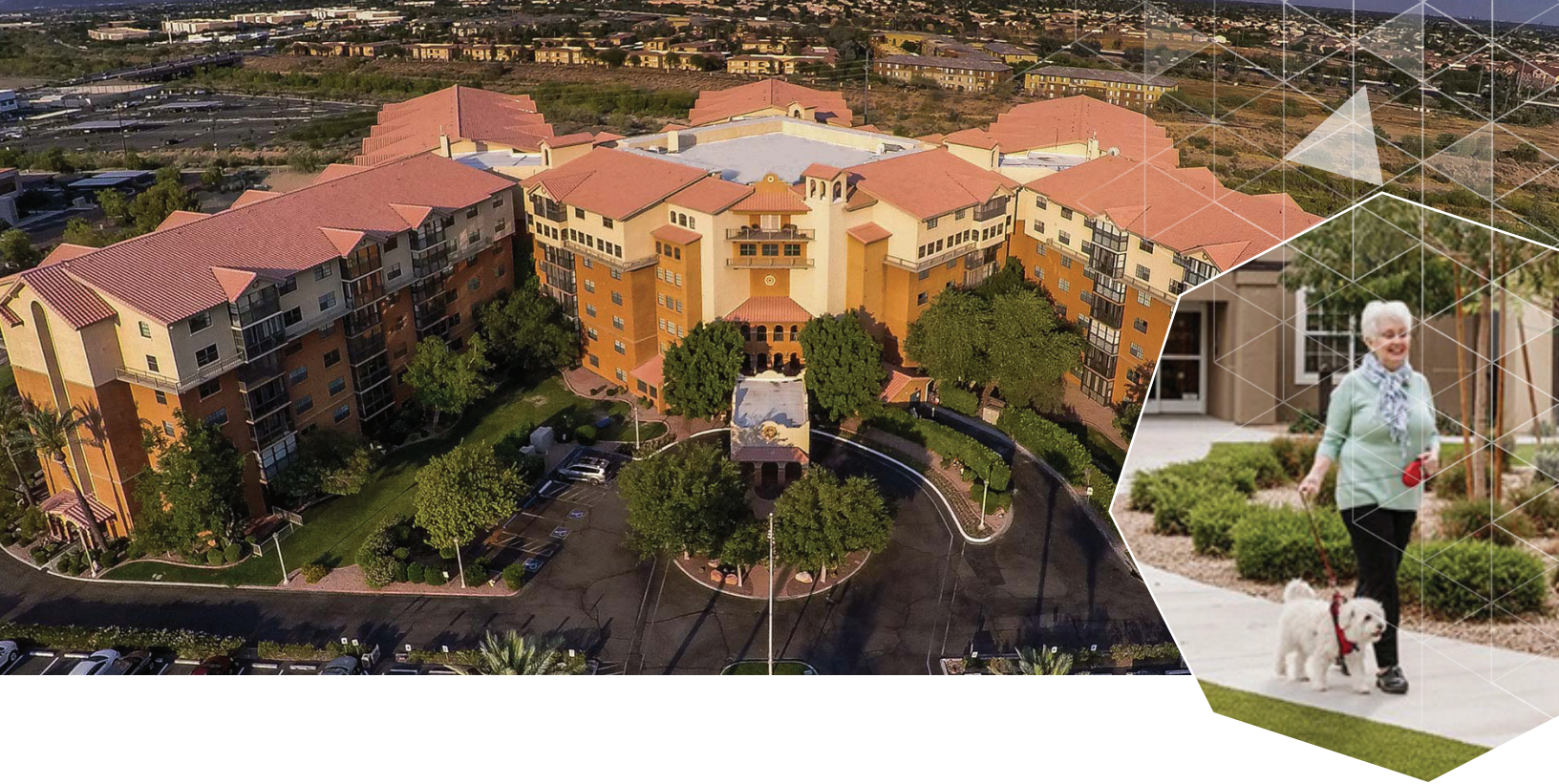


## **Sun Health**

Streamlining Security with Hirsch's Unified Access Control



"The Hirsch Primis upgrade for Sun Health was seamless, transitioning five locations and over 700 card readers to the Primis Cloud platform with minimal disruption. We appreciated the flexibility of the EG-2 controllers, which allowed us to match existing setups — whether above doors or in IT closets — without running new cables. This not only simplified installation but also enables easy expandability, keeping costs low for our client."

**Kevin Fraser**  
**Lanmor Services**

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**INDUSTRY**

Healthcare

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**END USER**

Sun Health

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**DEALER**

Lanmor (Phoenix, Arizona)

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**PROJECT TYPE**

Cloud-Based Access Control Standardization

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**SCOPE**

Deployment of Hirsch's Primis Access Control with EG-2 Smart Controller and local cubes across five Sun Health locations, integrating uTrust Migration Readers to replace disparate access control platforms with a centralized, redundant system.

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**HIRSCH SOLUTIONS**

- Primis Access Control
- EG-2 Smart Controller
- uTrust TS Migration Readers



## THE CHALLENGE

Sun Health, a 55-year-old Arizona nonprofit dedicated to healthy living and superior healthcare across five West Valley locations, faced security challenges with disparate access control platforms. Managing multiple systems increased complexity, risked vulnerabilities, and strained operational efficiency, requiring a standardized, scalable solution to protect staff, residents, and facilities within budget constraints.

## THE SOLUTION

Partnering with Lanmor from Phoenix, Arizona, Sun Health standardized on Primis Access Control in the cloud, utilizing the EG-2 Smart Controller for centralized management and local cubes for redundancy. The deployment included uTrust TS Migration Readers to seamlessly transition from existing systems, supported by Hirsch's on-site technical team who assisted Lanmor with configuration and deployment, ensuring a stable, encrypted IP-based platform.

## THE NEXT STEPS

Sun Health plans to expand Primis Cloud to additional healthcare facilities, enhancing access control with Hirsch's ongoing support to maintain a secure, future-ready environment.



## Business Situation

Sun Health, a nonprofit with a 55-year legacy in Arizona's West Valley, supports 1,600+ residents through philanthropy, inspired living, and wellness programs. Managing five locations—senior living communities, healthcare centers, and administrative sites—the organization needed a unified security system to replace fragmented access controls, ensuring safety and compliance while aligning with its mission to enhance wellbeing.

## Technical Situation

Sun Health's five sites relied on disparate access control platforms, leading to inconsistent security and management challenges. Key issues included:

- **Fragmented Systems:** Multiple platforms complicated monitoring and updates.
- **Vulnerability Risks:** Lack of standardization increased exposure to breaches.
- **Scalability Needs:** Future growth required a cost-effective, centralized solution.

Lanmor recommended Primis Cloud with Smart Bridge and uTrust readers to unify and secure access.

## Solution

Hirsch, through Lanmor, deployed Primis Access Control in the cloud, leveraging the EG-2 Smart Controller for centralized oversight and local cubes for redundancy across Sun Health's five locations. uTrust TS Migration Readers facilitated a smooth transition, while Hirsch's technical support team provided on-site expertise, ensuring encrypted, IP-based security. This integrated approach reduced complexity, enhanced reliability, and supported Sun Health's operational needs.

## Conclusion

Sun Health transformed its security with Primis Access Control and uTrust TS Readers, replacing disparate systems with a unified, cloud-based platform. Key results include:

- **Centralized Management:** Single interface streamlined access across sites.
- **Enhanced Security:** Encrypted protocols minimized breach risks.
- **Scalable Design:** Supports future expansions with minimal cost.

With plans to extend to new facilities, Sun Health and Lanmor continue to rely on Hirsch's support for a safer community.

